

Bopaiah K S
Operations Lead – Freight Applications & Procurement | Bangalore, India

BASIC INFORMATION

Experience in:	Logistics & Procurement Industry
Email:	kalchibops@gmail.com
LinkedIn:	www.linkedin.com/in/vicky-bopaiah-70190196
Phone:	+91 9731363076.
Language:	English, Hindi, Kannada, and Kodava.
Address:	Bangalore, Karnataka, India

CAREER CONTOUR

I am unwavering, meticulous, and highly competent in the **Logistics & Procurement Industry**. I have a consistent record of delivering results-driven work with a proven ability to implement my projects in an organized manner, spanning **10+ years** of my successful career.

My expertise: - **Logistics & Procurement Industry – Freight Operations, Procurement, SAP/OTM, Vendor Management, Shipment Costing, Process Automation, Continuous Improvement (CI), Stakeholder Management, Audit Compliance, Data Analysis, Business Reporting, Global Logistics, Team Leadership, Escalation Management**. I have in-depth knowledge of all the ethics of management. I possess effective communication skills and am a team player with strong organizational, Logical, and Problem-Solving Abilities.

I have extensive experience working with large-scale organizations, such as **IBM India Pvt. Ltd.** I am well-versed in skills including analysis, problem-solving, and coordination, which have contributed to my success and dedication. Strong influencing and negotiation skills coupled with a proven ability to think in and out of the box, generating new solutions.

I have commenced my profession as an **Executive** and risen myself as **Operations Lead** in a reputable company. I would like to see myself growing with the passing years of hard work and dedication. I have been awarded many accolades for my result-oriented hard work.

Armed with a multitude of competencies and work experiences, I am confident to carry forward any organization's vision & objectives with sufficient ease and dedication to my job responsibility.

EXPERIENCE

Nov 2019 – Present | IBM India Pvt. Ltd. | Operations Lead – Freight Applications & Procurement

Responsibility: -

- Leading end-to-end freight operations across North America, Europe, and India.
- Managing shipment tracking, PO accuracy, and freight cost validation.
- Handling OTM system operations, including route setup and error resolution.
- Coordinating with sourcing teams for multi-modal freight rate validation.
- Driving automation and continuous improvement initiatives.
- Ensuring SLA adherence and business control compliance.
- Acting as Squad Leader, implementing Agile practices and team performance improvement.
- Leading Go-Live and transition activities across APAC, EMEA, and North America.
- Conducting process training and onboarding global teams.

- Acting as SME for escalation handling and North America operations.
- Partnering with automation teams for RPA implementation in PO processes.
- Performing root cause analysis on audit failures and improving process compliance.

Apr 2016 – Oct 2019 | IBM India Pvt. Ltd. | Senior Operations Buyer

Responsibility: -

- Managed freight procurement and shipment operations across regions.
- Supported sourcing and vendor coordination for logistics processes.
- Ensured compliance with procurement policies and operational standards.
- Handled operational reporting and stakeholder communication.

Nov 2015 – Mar 2016 | IBM India Pvt. Ltd. | Operations Buyer

Responsibility: -

- Handled Customer Assistance Center (CAC) activities including PO creation and vendor enablement.
- Supported e-invoicing transitions and supplier onboarding processes.
- Audited purchase orders to ensure compliance and reduce invoice issues.
- Trained new team members and supported transition activities from Mexico.

ACHIEVEMENTS

- Recognized for Freight Process Automation under IBM CI initiatives.
- Successfully led multiple global process transitions (APAC, EMEA, NA).
- Consistently maintained 100% SLA compliance.
- Delivered high stakeholder satisfaction through operational excellence.

ACADEMIC FORTE

- Bachelor of Computer Applications (BCA) from Amrita School of Arts & Sciences in 2008 – 2012.

Training & Certifications:

- SAP / OTM Functional Training
- Process Automation & Continuous Improvement (CI) Initiatives
- RPA Implementation Exposure
- Freight & Logistics Operations Training

TECHNICAL PROFICIENCY

Well-versed with

- | | |
|---|---|
| <ul style="list-style-type: none"> • Systems: SAP, SRM, Oracle Transportation Management (OTM), Ariba, ServiceNow • Analytics & Reporting: MS Excel, Power BI | <ul style="list-style-type: none"> • Operations: Freight Costing (Truck, Rail, Ocean, Air), Shipment Tracking • Automation: RPA, Process Automation Tools |
|---|---|

Advice for Contacting: I'm always open to conversation, networking with like-minded professionals, or discussing future prospects. Connect with me on LinkedIn or contact me at kalchibops@gmail.com